



# Cloud Partner Comparison Matrix

Use the below matrix to assess the capability and compatibility of any potential cloud partners you're considering. For more information, visit the Box UK website and look at our [How to choose your cloud partner](#) blog post, or get in touch by emailing [info@boxuk.com](mailto:info@boxuk.com).

Criteria	Partner 1	Partner 2	Partner 3
<b>Partner name</b>			
<b>Cloud providers supported</b> e.g. AWS, Microsoft Azure, Rackspace			
<b>Years of experience in cloud</b>			
<b>Previous clients</b>			
<b>Delivery method</b> e.g. Agile, Waterfall, Other			
<b>Level of support offered</b> e.g. 9-5, 7-7, 24/7			
<b>Performance SLAs in place?</b>			
<b>SLA response time to priority 1 issue</b>			
<b>Disaster recovery and/or business continuity plans in place?</b>			
<b>ISO 9001 certified?</b>			
<b>ISO 27001 certified?</b>			
<b>Solution definition capability?</b>			
<b>Technical implementation capability?</b>			
<b>Pricing model</b> e.g. Contract, Time & Materials, Per Project			
<b>Estimated costs per year</b>			
<b>Vendor lock-in conditions?</b>			
<b>Trial project service available?</b>			
<b>Expert review service available?</b>			